

Message Text

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PAGE 01 JOHANN 01501 141303Z
ACTION EB-07

INFO OCT-01 AF-10 ISO-00 DODE-00 NSAE-00 USIA-15
TRSE-00 ERDA-07 CIAE-00 COME-00 AID-05 IO-14 L-03
/062 W
-----141324Z 062407 /42

R 141010Z JUN 77
FM AMCONSUL JOHANNESBURG
TO SECSTATE WASHDC 6198
INFO AMEMBASSY PRETORIA
AMCONSUL CAPE TOWN

UNCLAS JOHANNESBURG 1501

CAPE TOWN ALSO FOR EMBASSY

E.O. 11652: N/A
TAGS: ESTC, SF
SUBJECT: REQUEST FOR A P.L. EXPORT TRANSACTION CHECK

REF: STATE 13165

1. CONGEN HAS DISCUSSED TRANSACTION WITH U.H. GLASHAGEN, MANAGING DIRECTOR OF PREMIER PRODUCTIONS (PTY) LTD., TELEPHONE (011) 40-5144. GLASHAGEN EXPLAINED THAT FIRM (NOW TWO YEARS OLD) HAS CONNECTIONS WITH COLUMBIA, FOX AND OTHER US VTR PRODUCERS FOR WHOM FIRM NOW PRODUCES IN THE RECENTLY DEVELOPED (AND GROWING) SOUTH AFRICAN MARKET. OUR A-30 DATED MARCH 15, 1977, AMONG OTHERS, VERIFIES THIS MARKET TREND. MOST OF PRODUCTION/TECHNICAL AND PROGRAM PERSONNEL OF PREMIERE PRODUCTIONS, ACCORDING TO GLASHAGEN, HAVE HAD LONG AND SATISFACTORY RELATIONSHIPS WITH MOST US FILM (AND NOW VIDEO) PRODUCERS SOME GOING BACK OVER TWENTY YEARS. ACCORDING TO GLASHAGEN, THE FIRM HAD BEEN BUYING MASTER TAPES FROM LOCAL IMPORTERS/DISTRIBUTORS (OR STOCKISTS AS THEY ARE KNOWN IN SOUTH AFRICAN PARLANCE) AND HAS SIMPLY DECDED TO IMPROVE ITS PROFIT MARGINS BY IMPORTING
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DIRECT ON CONFIRMED LETTER OF CREDIT (L/C) BASIS WITH COMMISSIONS CONTINUING TO GO TO SUPPLY HOUSES AS HERETOFORE. GLASHAGEN DID NOT EXPRESS SURPRISE AT EXPORT TRANSACTION CHECK (ALTHOUGH WE OBVIOUSLY DID NOT PUT IT IN THESE TERMS) SINCE HE HAS BEEN CHECKED ON AND HAS BEEN SIGNING THE APPROPRIATE END-USE STATEMENTS FOR SIMILAR TAPES THE FIRM IS IMPORTING FROM THE FEDERAL REPUBLIC OF GERMANY.

2) GLASHAGEN HAS GIVEN AS HIS BANK, THE STANDARD BANK BRANCH IN
BRAMLEY (JOHANNESBURG) OUR CHECK HAS PRODUCED A SOLID
REPORT FROM THE BANK'S BRANCH AND HEAD OFFICES.

3. COMMENT: WE PERCEIVE NO COMMERCIAL OR ECONOMIC REASONS
FOR DENYING THIS TRANSACTION AND THE EMBASSY PERCEIVES NO
POLITICAL OBJECTIONS. THIS IS THE FIRST VIDEO TAPE PRE-LICENSE
EXPORT LICENSE TRANSACTION CHECK WE HAVE RECEIVED. GIVEN THE
MARKET DEVELOPMENTS AS REPORTED REPAIR, WE WOULD APPRECIATE
CLARIFICATION/COMMENTS AS TO WHETHER OR NOT THIS CASE
PRESAGES A CONTINUUM OF SUCH CHECKS OR A CHANGE OF OEA POLICY
ON SUCH EXPORTS TO THE RSA. KIRBY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRANSACTION CHECKS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 14-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977JOHANN01501
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770211-1190
Format: TEL
From: JOHANNESBURG
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770660/aaaacaio.tel
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Litigation Codes:
Litigation History:
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2164886
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR A P.L. EXPORT TRANSACTION CHECK
TAGS: ESTC, SF
To: STATE
Type: TE
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Review Markings:
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